



CASE STUDY

Industry

Surface Mining

Application

Hydraulic Products

Company Description

Surface Mining Company



Problem

The mine was becoming increasingly frustrated with their supplier's lack of proper replacement inventory.

The supplier in question did not stock the proper thread-end terminations to maintain the mine's equipment, causing excessive downtime.

The mine also feared an increase in liability due to complicated hose-build specs that could lead to safety risks and errors in the assembly process.

Solution Description

With access to the Gates Quick-PIC™ and AIM™ inventory management systems, the mine could stock the right parts while reducing inventory costs. Gates MegaTuff® hose products also provided longer service life in high abrasion applications, saving the customer even more money.

Benefits of Gates Product

The Gates conversion eliminated 20% of the mine's inventory costs by covering the customer's equipment needs with fewer families of couplings.